



Dakota City, Nebraska 68731-0475
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 www.broyhill.com

Trade-In/Salvage Program for 2014-16

Dear Load-and-Pack User:

Below is an outline of two different programs we offer when our customers are purchasing a new Load and Pack unit from us. Most of the time, our offers are considerably more than sending your unit to public auction. Up to 3 to 5 times more.

Trade-In Program Details*:

With the purchase of a new Load-and-Pack 74 DLX vehicle, you will receive a check from us for your used Load-and-Pack vehicle (no boxes). The unit must be in working order and not robbed of parts, etc. The unit must drive under its own power to be driven on the transport back to Dakota City NE. Photos will have to be sent a minimum of 45 days in advance of the delivery of your new Load-and-Pack vehicle for us to inspect and ask any questions that might come up about the trade-in. Vehicles returned to the Factory for credit must be shipped FOB DC at owners expense. Eastern/Pacific time zone frt est's are approx. \$ 3000.00 to \$ 4000.00.

7 years + 364 days old (by Broyhill records) the trade-in value is \$ 16,990.00
 8 years + 364 days " " " the trade-in value is \$ 12,990.00
 9 years + 364 days " " " the trade-in value is \$ 10,990.00
 10 plus years Trade-in value program expires. (See Salvage Program below).

Salvage Program Details*:

With the purchase of a new Load-and-Pack 74 DLX vehicle, you will receive a salvage yard value for your used Load-and-Pack (with proof of salvage receipt). This program is for units that are not operable and not to be rebuilt but only junked. The unit will have to be cut (torched) in two places to receive the salvage check from Broyhill. Photos will have to be sent with the salvage receipt. The salvage must be at an approved automotive salvage yard for proper disposal. Any salvage dollars received do not affect this programs value.

10 years old (by Broyhill records) the salvage value is \$ 7000.00
 11-13 years old " " the salvage value is \$ 6000.00
 14 and up " " the salvage value is \$ 4900.00

*Both offers are a check and not a credit. The check will be sent to the agency after the purchase of the unit and must not be subtracted from the invoice to be paid. These are two separate transactions.

If you have any questions, please call me at 800.228.1003 x11

Craig G Broyhill, Pres.