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[www.broyhill.com](http://www.broyhill.com)

## Trade-In/Salvage Program for '20-'21

Starting 10-1-2019

### Dear Load-and-Pack User:

Below is an outline of two different programs we offer. – But **If the unit by law has to go to Auction, please send us the Auction company information so we can bid an accurate \$\$ amount for you.**

### Trade-In Program Details\*:

With the purchase of a new Load-and-Pack vehicle, you will receive a check (not a deduction from the invoice) for your used Load-and-Pack vehicle. The unit must be in working order and missing will be deducted. The unit must be driven under its own power on the transport back to Dakota City. Photos and video will have to be sent a min. of 30 days prior to the new delivery for factory inspection. Final inspection will be in Dakota City at the plant. Trade-in \$ amounts will be adjusted slightly down for excessive wear or discrepancies. Vehicles returned to the Factory for credit must be shipped FOB Dakota City NE at the owners expense. Eastern/Pacific time zone frt. est.'s are around \$ 2,500.00 to \$ 3,900.00.

7 years + 364 days old (by Broyhill records)	the trade-in value is up to	\$ 18,990.00
8 years + 364 days “ “ “	the trade-in value is up to	\$ 14,990.00
9 years + 364 days “ “ “	the trade-in value is up to	\$ 12,990.00
10 years + 354 days “ “ “	the trade-in value is up to	\$ 10,990.00

These are the maximum \$\$ that can be given. Inspection at the factory will determine the exact value after review in Dakota City. Two units the same age (hours) might be totally different in value from abuse and/or lack of care.

### Salvage Program Details\*:

After the purchase of a new Load-and-Pack vehicle, you will receive a Broyhill check for your used Load-and-Pack (with proof of salvage receipt). This program is for units that are not trade-in quality. The unit's lower frame will have to be cut (torched) Photos will have to be sent with the salvage receipt as proof. The salvage must be at an approved automotive salvage yard for proper disposal.

10 years old (by Broyhill records)	the salvage value is \$ 6000.00	Salvage value
11-13 years old “ “	the salvage value is \$ 5000.00	Salvage value
14 and up “ “	the salvage value is \$ 4000.00	Salvage value

**\*Both offers are a check and not a credit. The check** will be sent to your location after the purchase/delivery of the new unit and the amount **must not be subtracted from the invoice** to be paid. Final inspection is in Dakota City. These are two separate transactions. If you have any questions, please call at 800.228.1003 x 111 or 132.

Craig