



when only perfection will do



SINCE 1946

Broyhill Inc.
Broyhill Company
Broyhill Manufacturing

Broyhill Investment
Broyhill Corporation

To Whom it May Concern: 2024/25

Our refuse vehicle is ideal for your parks, beaches and trails.

Visualize One person picking up to 400+ trash containers in a normal working day – without ever leaving the vehicle cab except to facilitate the compactor box off and on loading when it gets full. Drop the full by an adjacent empty – reload an empty and continue the designated route.

Utilize your work force more efficiently...as these economic times demand efficiency. One worker and the Load and Pack can handle your parks, trail or beaches nicely. Our customers also use it for recyclables.

Stop the handling of razor blades, needles, syringes, broken glass and other sharp objects.

Put your workers in an air cond./heated cab...and stop complaints about their work environment, NOW. Units offer an air ride cab plus an air ride seat – for a smooth and comfortable ride. Empty your trash containers up to four times faster. Automation sets the tone and your workers will love the increased trash wind control plus the 4- way camera views offer increased safety with views to both sides, the rear plus inside the compactor box.

Our 7+ cu yd rear and 9.5 Front and self-dumping compactor boxes compact on the go (4 to 1) even while the vehicle is in motion. 28+ compacted cu yds are collected in the 7 cu yd and 38 compacted cu yds in the 9.5 cu yd compactor box.

Keep your employees away from systemic viruses and other infections.

One large Work Comp. claim could pay for the entire Load and Pack vehicle – maybe more...and it's safe, easy reliable and more convenient to use. You can virtually eliminate your lifting work comp. claims using the Load and Pack system. Our system can pay for itself in as little as 2-3 years (depending on your current method) or faster with any claims. Reduce or eliminate the handling of razor blades, syringes, broken glass and other sharp objects to help protect your employees.

Re-Manufactured units, with a 1 year New vehicle warranty, can be available on special request. Some new accounts start here as an alternative prior to purchasing additional unit(s). Save 32-40%.

We keep some very fine customers (major parks, beach, trails and metro areas) and once they used the Load and Pack, they reordered it time and time again. It really does do the job, safely and properly! You can also view our videos at www.LoadandPack.net from the solid waste header or search Broyhill Marvels from Fox Business News <https://youtu.be/ZUs1zmEKd1c> a 2 min video or Broyhill Load and Pack on YouTube.

Thx

Craig

Ps. We offer personalized poly lids (self-closing) for 55 gallon barrels used for trash containers as well as a list of options for the vehicle, itself.

Please Read other Side

LP packet letter '23



Good Morning,

Please Read Both Sides

This October 1, 2023 starts a new fiscal year ('24) for Broyhill. During the fiscal year, we will achieve our 77th year in business.

Our Flagship product line is our Load and Pack refuse vehicle designed for parks, beaches and trails in metro areas. We have added to our Load and Pack a Deutz 74 HP diesel engine. This engine fits like a glove into the engine compartment area and the Deutz 74 HP is EPA Tier 4 Final compliant.

We have made many additional enhancements for '22-23. This should make your operators, mechanics and supervisors very happy with our newest Load and Pack vehicles.

Your ROI is always improving.

And because we are interested in your ROI – we are very sensitive to price increases. We have reduced the pandemic and supply chain price increases more than we should to protect our customer from the extreme increases and focus on customer savings.

We have extended the cab life, several years ago, using galvanized steel which is similar to galvanized steel by increasing corrosion resistance. The units should still be sheltered, if possible, from salt and sand conditions for additional protection ie. sun, wind or storms. We also use a two-part urethane paint which gives us better protection on outside steel corners than powder coatings to help improve paint life.

Our Load and Pack has a normal life of 7-9 years (in the harshest environments) by following our PM schedules. The secret is to rinse it off daily – washing the sand and salt from the unit and the bearing surfaces. We see 10+ years on old units still operating with a simple rinse and following our Periodic Maintenance Schedules.

We have expanded our compactor box line, a couple of years ago, with a 9.5 cu yd Self-Dump version. The new 9.5 cu yd is a 35% increase in compacted garbage over the Std. 7.0 cu yd compactor box.

To be sure, all of our customers are receiving great value from our Wearable Load and Pack Parts Kit(s) pricing program. This reduces your costs from 19-30% on the 15+ most common wearable parts kits vs ordering the individual parts.

Our PM programs also helps plan the maintenance and service for greater ROI savings. Call for details.

Increase you ROI and take a serious look at: your Collection Times and Work Comp. exposures.

(Please see other side)

LP Packet letter '23